



BB AMERICAS BANK

Case Study



The Project

Project 1 (November 2023):

BB Americas launched their inaugural project in Orlando, FL as they opened a new location. Edgar Sanchez, the AVP Facility Manager, explained their decision to select Arnold's Office Furniture was due to our competitive pricing which aligned perfectly with their budget. Throughout the process, our team collaborated closely with Edgar to ensure smooth delivery and installation. This began with outstanding communication from Kathy, one of our sales representatives, followed by a quick design turnaround and seamless delivery and installation.

Their initial project consisted of 12 Sunline Signature workstations and two 42" tables which were used to create a meeting table!

Project 2 (February 2024):

About three months after their initial project, BB Americas expanded their lease acquiring more office space in their building. This of course meant that they needed more office furniture! Due to our excellent communication with the first project, Edgar reached out to Arnold's to furnish their new space with 14 Sunline Signature workstations.



About Our Client:

For over 200 years Bando de Brasil S.A., BB Americas Bank's sole shareholder, has offered high-standard products and services to clients in Brazil and 23 other countries.

In 2012, the bank expanded its model of quality and service to the U.S. market, and BB Americas Bank was opened to deliver innovative solutions with personalized services in English, Portuguese, and Spanish.

The Solution

When BB Americas started their initial search they were not only looking for a cost-effective solution, but a product that could scale with their expansions as they acquired more spaces. When Edgar came across Arnold's he realized we were the perfect fit.

Once he reached out to us, our team hit the ground running with their project. BB Americas was working within a tight deadline of just a few days to complete their project, a timeline Arnold's was able to successfully meet. The ease of installation with the Sunline stations greatly facilitated this quick setup.

Arnold's is excited about the opportunity to collaborate with Edgar and his team on any future expansions they undertake!

Our Services



Design
Services



Installation
Services



Quick
Turnaround



New Office
Furniture

The Numbers

26

Cubicles

purchased and installed

4

Cubicle Accessories

added to upgrade the workstations

2

Locations

outfitted with new cubicles

The Products

Project 1:

- (12) **Sunline Signature Cubicles**
 - *Footprint:* 5'x2', 6'x5'
 - *Height:* 41"
 - *Accessories:*
 - Box-Box-File Storage
 - Ergonomic Desk Chair
 - Electric
- (2) **C-Square Table Tops**
- (6) **C-Stackable Chairs**
- (2) **C-Buffer Credenzas**

Project 2:

- (14) **Sunline Signature Cubicles**
 - *Footprint:* 5'x2'
 - *Height:* 53"
 - *Accessories:*
 - Ergonomic Desk Chair
 - Storage Cabinet
 - Electric