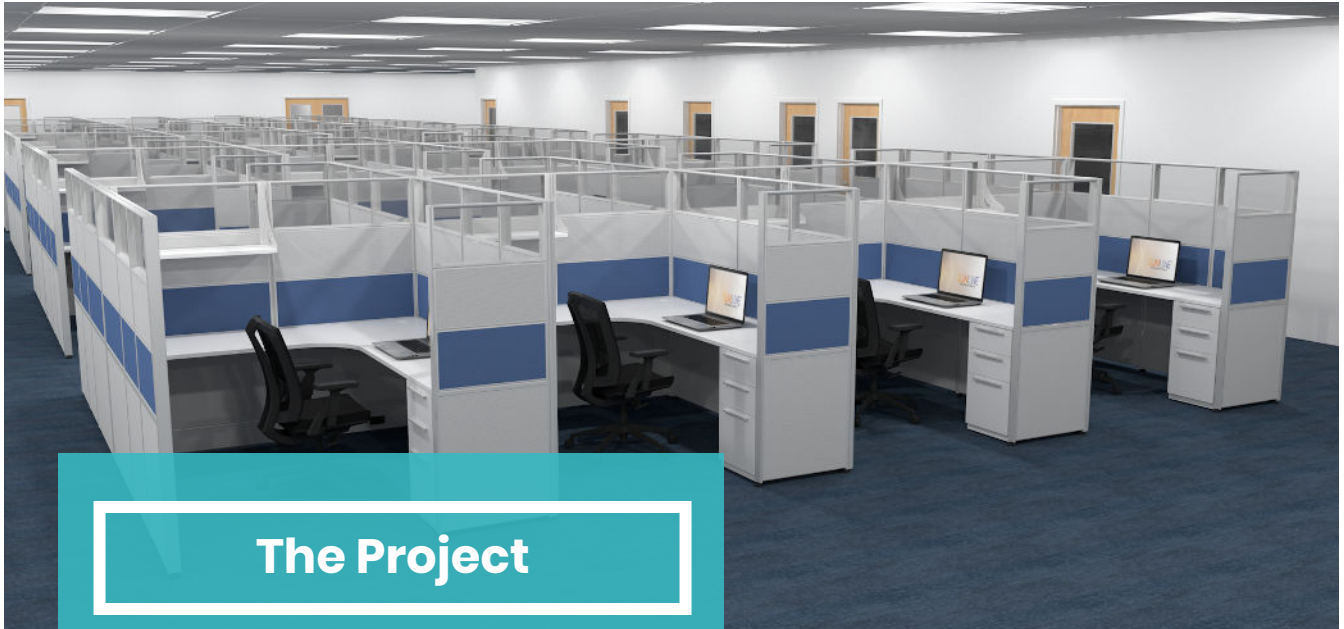




EATON CORPORATION

Case Study



The Project

Location 1 (Spring 2023):

Eaton's Facilities Maintenance Manager contacted Arnold's – and handfuls of other office furniture companies, including their existing dealership – with the mission of replacing over 100 outdated Haworth office cubicles and further optimizing the workspace environment of their existing electrical plant in Sumter, South Carolina.

Location 2 (Summer 2023):

A month after the Sumter location installation was complete, Eaton's newly acquired Aerospace Mission Systems division in Westminster, MD, inquired about another project – updating their Westminster office with 15 fully accessorized Sunline cubicles.



About Our Client:

Since Joseph Eaton created the first gear-driven truck axle in 1911, Eaton Corp. has exploded into becoming an S&P 500 (NYSE: ETN) \$20B/yr American-Irish power management company with over 100,000 employees in 50+ locations, servicing over 175 countries.

The Solution

Eaton had a tight timeframe – less than 3 months – to begin uprooting their entire facility of the old furniture and replacing it with the new. They needed product that was in stock and an attentive partner. Arnold's was able to meet their tight deadline for both locations with in-stock product, and our easy-to-follow DIY instructions made it simple for them to install the cubicles themselves. The two projects were so successful, we are currently in discussions regarding a new project at an undisclosed third location.

Our Services



Design
Services



Quick
Turnaround



New Office
Furniture

The Numbers

124

Cubicles

purchased and installed

6

Cubicle Accessories

added to upgrade the workstations

2

Locations

outfitted with new cubicles

The Products

Location 1:

- (109) **Sunline Signature Cubicles**
 - *Footprint:* 6'x7'
 - *Height:* 65"
 - *Accessories:*
 - Hanging Shelf
 - Double Whiteboard
 - Box-Box-File Storage

Location 2:

- (15) **Sunline Signature Cubicles**
 - *Footprint:* 8'x6'
 - *Height:* 65"
 - *Accessories:*
 - Box-Box-File Storage
 - File-File Storage
 - Overhead Storage
 - Overhead Tasklight